

EXCEPTIONAL WOMEN AWARDEES NEWSLETTER

BY LARRAINE SEGIL

March 18, 2022

Featuring:
Jane Marcus,
Senior Client Partner,
Korn Ferry



Looking for the perfect match—in your career? That’s **Jane Marcus’s** professional mission as a Senior Client Partner in Korn Ferry’s Global Financial Markets Practice. Jane matches the right person to the right role and right company. And if that isn’t demanding enough, she’s recently added executive coaching to her repertoire.

Jane is also an Exceptional Woman Awardee (exceptionalwomenawardees.com), sharing her knowledge, expertise, and coaching with the other awardees. This is exactly why I created the EWA Foundation—to establish a community of women executives who mentor and elevate each other. And this newsletter serves as a forum for me to share their wonderful insights with all of

you.

So, are you in your best career relationship? If not, or if you're not sure, Jane proposes some techniques to help get you there.

Always be working on your *full* self.

"First, know who you are. Self awareness is critical. Take opportunities to understand, through assessments and other means, your strengths and areas for development.

"Any opportunity you get to be coached, grab it. Coaching can help you develop the traits that are important to success: authenticity, curiosity, resilience, and agility.

"And it's important to grow *all* aspects of who you are."

Think of where you want to be in five years.

"Ask yourself: Are you developing the skills and good habits to get you there?"

Build your own advisory board.

"This is one of my favorite techniques and it's critical. Your advisory board could be individuals that you've gotten to know through work or other relationships. It's a group of individuals that can really be your mentors and your Sherpas as your career progresses."

Jane reminds us that in any job market, we make it happen. And to do that, we need to **actively prepare ourselves for the next career step** we want. [Watch the full interview with Jane](#) on our YouTube channel for more advice and insights.

And please join me for our next LinkedIn Live program on Monday, March 21, 2022. I'd love to have you there to share in the discussion.

Until next time,

Lorraine

Founder, Chair, & CEO
Exceptional Women Awardees Foundation

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